



4th CONSTRUCTION CLAIMS AND DISPUTE MANAGEMENT SUMMIT 2024

20 – 21 November 2024
Radisson Blu Plaza Delhi Airport

THOUGHT LEADERS



Aniruddha Kumar,
Sr. Vice President I
Head-Business
Development &
Tendering,
**Kalpataru Projects
International Ltd.**



Arvinth Gupta,
Senior Counsel,
Fluor Corporation



Avinash Gupta,
President Projects,
Signature Global



Basudeb Biswas,
Zonal Litigation
Lead,
**Godrej Properties
Ltd.**



Chitra Rentala,
Partner, Disputes,
Trilegal



Keshav Singhal,
Head- Environment
& Sustainability,
**Noida International
Airport**



Mohit Rohatgi,
Partner, Disputes,
Trilegal



Nishant Nigam,
Partner,
**Goswami and
Nigam LLP**



Raj Kumar,
AVP- Projects,
DLF Ltd.



Rajib Routray,
Vice President-
Company Secretary &
Head-Legal,
**IL&FS Engineering
and Construction
Company Ltd.**



Raman Iyer,
Cluster Head -
Projects(Thane),
**Runwal Developers
Pvt. Ltd.**



**Ravi Sankar
Jonnalagadda,**
President-
Commercial &
Contracts,
GMR Group



S Ravi Shankar,
Senior Partner,
Law Senate



Sanjiv Kapoor,
Director Contracts
Management,
Fluor India



Shashank Vachher,
Legal Counsel,
NBCC (India) Ltd.



Shubha Singh,
General Counsel,
JBM Group



Suraj Chopra,
HOD Procurement &
Contracts,
Worldwide Realty



Unni Krishnan Pillai,
General Manager
Claims and Dispute
Resolution,
GMR Group



Vikas Goel,
Senior Partner,
**Singhania &
Partners LLP**



Veer Narayan,
VP Projects and Head
Operation-Rlys,
Tata Projects Ltd.

OUR PARTNERS

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GOSWAMI & NIGAM LLP
ADVOCATES AND CONSULTANTS



SINGHANIA & PARTNERS LLP
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EVENT OVERVIEW

India is set to become the third largest construction market in the world by 2025 with a size of \$1 trillion, due to ramped up activity in the roads, buildings, irrigation, urban infrastructure and railways. Similarly, the construction industry in India is feeble and suffering through failure of resolution of disputes expeditiously and effectively by the parties. The recovery of the construction industry is critical for maintaining the current rate of growth and economic activity. The average duration for settlement of disputes is more than 7 years in India. The total amount of investment that is currently tied up in disputes is approximately INR 75,000 crores. The major issue is pendency of construction disputes, which is about 68% of the total claims against government entities and public-sector units are pending in arbitration and 13% are pending with the government entities. Followed by the huge success of our last edition, the **4th Construction Claims & Dispute Management Summit 2024** captures the need to recognize the significance of understanding legal and contractual framework applicable in India and how the dispute resolution mechanism will work whenever a claim or dispute is to be settled. Domestic & international trends discussed by stakeholders like employers, contract managers, consultants and legal working with various contract models. The focus of the summit is to build an approach towards minimizing the impact, intensity and occurrence of claims and implementing techniques and best practices for effective dispute resolution.

KEY TOPICS



WHO SHOULD ATTEND?

Head, Vice President, Assistant Vice President, General Managers, Senior Managers, Deputy General Managers, Managers

- Infrastructure & Real Estate Development
- Contracts Management
- Contracts and Risk Management
- Lead Contracts & Claims Management
- Legal Department
- Real Estate Regulatory

- Compliance & Liaisoning
- Technical Experts
- Civil Engineering/Structural Engineering
- Projects Departments
- Design Engineering / Design

GLIMPSES AND TESTIMONIALS FROM PREVIOUS EDITION



1. Good arrangement
2. Well collaboration of speakers

Unmesh Kulkarni,
Vice President Contracts
Administration,
SPCPL

This is unmissable opportunity to interact with experts in field of construction contracts.

Sunil V. Vidolkar,
Director,
Maha Active Engineers (I) Pvt. Ltd.

1. Good amount of knowledge sharing
2. Relevant speakers
3. Interactive discussions

Vamsee Murali Jallepalli,
Project Director / GM Cops),
Isprava Vesta Pvt. Ltd.

1. Meeting industry experts
2. Learned a lot from all present attendees

Ketan Mutha,
Project director,
Isprava Vesta Pvt. Ltd.

Good knowledge sharing experience in this summit.

Hemant Hathiwala,
General Manager (EPC),
SMS Ltd. Nagpur

It's a good conference.

Hasit Seth,
Arbitrator,
Hlaw Chambers

Knowledgeable & more case studies enhances the thought process.

Daniel Masih,
DGM,
Ajmera Realty

You can meet arbitration 's , various people in domain at this summit.

Ketan Mutha,
General Manager Contracts,
Mantra Properties

1. Excellent selection of topic
2. Experienced speakers
3. knowledgeable fraternity

Sandeep mehta,
VP - EPC Proc. & Contracts,
Paradigm Realty

Levels up your skills & knowledge ,Networking opportunities with key discussion makers in the summit

Manjay singh,
President,
Capacite Infra Projects Ltd.

1. Very well organised and good attendees
2. Good opportunities for networking
3. Insightful subjects

Anshuman Pande,
Partner,
Archeus Law

A compact group discussions detailing the concept,implication of contract conditions & sharing, learning their experience

Sandeep Sehgal,
VP - Projects,
Hero Realty Pvt. Ltd.

1. Levels up your skills & knowledge
2. Networking opportunities with key discussion makers in the summit

Sandeep Sehgal,
VP - Projects,
Hero Realty Pvt. Ltd.

Good discussion over key issue of construction claims & dispute management

Dheeraj Pal Singh,
Head - QS & Billing,
Hero Realty Pvt. Ltd.

1. Great management
2. Great panel
3. Great speakers

Riyaz Bale Khan atar,
National Operation Head,
Sanghvi Movers Ltd.

Good content, educating & professionally conducted.

Rajesh S. Kadu,
VP - Operations,
Ashtavinayaka Energy Infra Pvt. Ltd.

This conference provides great insights.

Raman H. Iyer,
Sr. Vp. Projects,
Runwal Developers Pvt. Ltd.

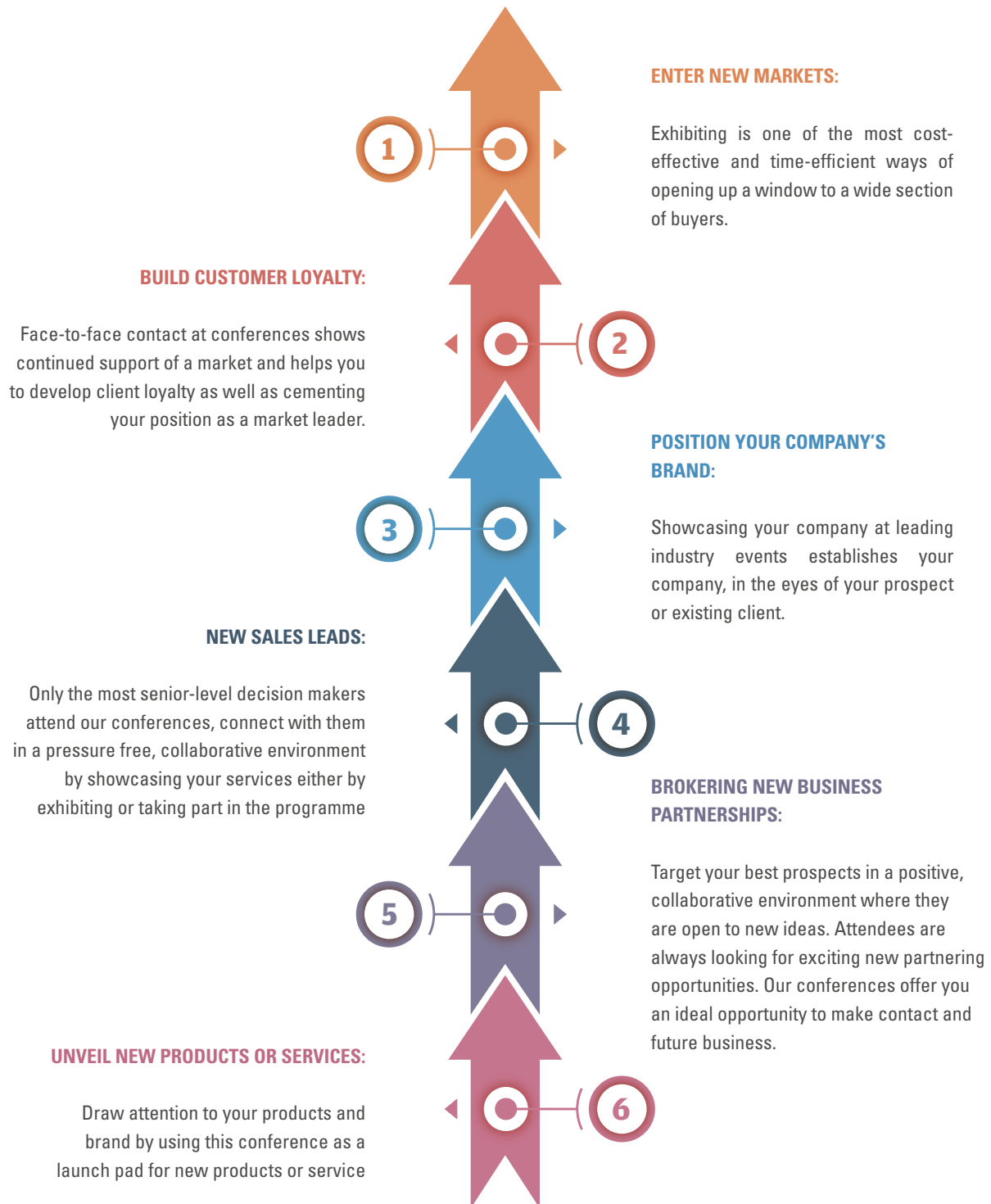
Inspiration

Yashodhan Chaudhary,
Director,
BNC Power Project Ltd.

EXHIBITION, MEETING AND PROMOTION OPPORTUNITIES

Sponsoring or exhibiting at **4th Construction Claims & Dispute Management Summit 2024** is an excellent way to reach a highly targeted group of key decision makers from Real Estate Regulatory, Compliance & Liasoning and Infrastructure managements from Public and Private sector.

WHAT CAN SPONSORSHIP DO FOR YOU?



WHY CHOOSE OUR EVENTS?

As conference experts, we know how best to utilise events to promote, develop and generate business for our clients. To find out more about how you can make the most of your participation at this event,

Contact: Saeed Nawarkar, Business Manager, **Phone:** +91 80875 07070, **Email:** saeed.nawarkar@inventiconasia.com

Day One | Wednesday | 20th November 2024

08:00 **Registration & coffee**

08:45 **Welcome address by Inventicon Business Intelligence**

09:00 **Opening remarks by the chairperson**

Shubha Singh, General Counsel,
JBM Group

09:10 **Keynote session: Summary of how FIDIC contracts relate to claims and disputes in the context of Indian construction industry**

- Merits of FIDIC contracts, rightful selection and implementation
- Distinct forms of FIDIC contracts and its application to the Indian construction industry
- Understanding the Key concepts and strategies for drafting balanced contracts as per FIDIC conditions

Raman Iyer, Cluster Head - Projects(Thane),
Runwal Developers Pvt. Ltd.

09:40 **Growing significance of ESG in the construction industry**

- Embracing eco-friendly construction materials to meet the growing ESG demands in the industry
- Examining the role of construction projects in community well-being as part of the ESG framework
- ESG integration in construction: aligning with responsible business practices

Keshav Singhal, Head- Environment & Sustainability,
Noida International Airport

10:10 **Case studies: Contractual interpretation**



Unni Krishnan Pillai, General Manager Claims and Dispute Resolution,
GMR Group

10:40 **Coffee break & networking**

11:10 **Panel discussion: Types of disputes & issues on projects**



- Disputes involving delay, disruption, defects, and variations
- Remedies and processes under contracts such as suspension and termination
- Issues arising under contracts associated with the bringing of a claim, such as notices and early warning processes
- How the mechanics work out in construction disputes
- Contractual issues associated with disputes, such as design responsibility and ground conditions
- Assessment and limitation of damages

Moderator:
Mohit Rohatgi, Partner, Disputes,
Trilegal

Panelists:
Rajib Routray, Vice President-Company Secretary & Head-Legal,
IL&FS Engineering and Construction Company Ltd.

Raj Kumar, AVP- Projects,
DLF Ltd.

Sanjiv Kapoor, Director Contracts Management,
Fluor India

Shashank Vachher, Legal Counsel,
NBCC (India) Ltd.

12:00 **Strategies for reviving and realigning stalled or distressed projects**

- Conducting a comprehensive review of the project's original goals, deliverables, and constraints to identify misalignments and redefine clear, achievable objectives
- Clarify and prioritize project objectives to streamline efforts and regain momentum

12:30 **Partner session: Building capabilities to assess liquidated and ascertained damages as well as penalties in construction contracts**

- Understanding important elements in assessing the liquidated damages
- Appreciating jurisdictional differences in treatment
- Capping liquidated damages and limiting liability

S Ravi Shankar, Senior Partner,
Law Senate

13:00 **Luncheon**

14:00 **Panel Discussion: Anticipating and evaluating potential consequences of changes, additions, and removals of work within the contract through proactive assessment and arbitration**



- Understanding factors like cost impact, schedule impact, cost and schedule impact, and no impact
- Brief identification and calculation for the intensity of the variation
- Developing capacity towards effective submission and negotiation for a timely closure
- Leveraging arbitration as a mechanism for resolving disputes arising from contract variations

Moderator:
Shubha Singh, General Counsel,
JBM Group

Panelists:
Raj Kumar, AVP- Projects,
DLF Ltd.

Raman Iyer, Cluster Head - Projects(Thane),
Runwal Developers Pvt. Ltd.

Unni Krishnan Pillai, General Manager Claims and Dispute Resolution,
GMR Group

Vikas Goel, Senior Partner,
Singhania & Partners LLP

14:50 **Claims with respect to Indian Contract Act**

Sanjiv Kapoor, Director Contracts Management,
Fluor India

15:20 **Coffee break & networking**

15:50 **Fireside chat: Contract execution & tender management in construction**



- Evaluate bids based on criteria such as cost, quality, and compliance with specifications
- Identify and mitigate potential risks through proactive planning and contingency measures during contract execution

Moderator:
Arvinth Gupta, Senior Counsel,
Fluor Corporation

Panelists:
Aniruddha Kumar, Sr. Vice President | Head-Business Development & Tendering, Kalpataru Projects International Ltd.

Shubha Singh, General Counsel,
JBM Group

16:20 **Round Table:**



Participants are free to join which ever theme (Table) of their choice and discuss the current trends and strategies to be used and implemented. Each participant shares his/her views and insights on the topic with other delegates on the table. Post discussion one of the participants concludes by sharing the points discussed by their respective table with the entire audience.

Table A: Formation of claims – Identification | Resolution
Table B: Judicial arbitrator versus technical arbitrator

16:50 **Group photo & end of day one**



Day Two | Thursday | 21st November 2024

08:15 **Registration & coffee**

09:20 **Opening remarks by the chairperson**

Basudeb Biswas, Zonal Litigation Lead,
Godrej Properties Ltd.

09:30 **Keynote session: EOT Submission: Importance and Strategies**

Veer Narayan, VP Projects and Head Operation-Rlys,
Tata Projects Ltd.

10:00 **Panel discussion: Addressing challenges in multi-party and multi-contract arbitrations, both internationally and domestically within the context of construction disputes**



- Managing various international and domestic jurisdictions in multi-party arbitrations presents legal difficulties
- Handling multi-contract issues in construction arbitrations techniques for complicated contract interaction
- Promoting settlement overcoming obstacles with open lines of communication in multi-party arbitrations

Moderator:

Chitra Rentala, Partner, Disputes,
Trilegal

11:00 **Coffee break & networking**

11:30 **Fireside chat: Benefits of alternative dispute resolution (ADR) in comparison to legal proceedings**



- What are the perceived potential advantages of arbitrations over legal court proceedings?
- Possible results with respect to factors involved like time, cost and transparency
- Exploring the practical aspects for amicable settlement

Moderator:

Nishant Nigam, Partner,
Goswami and Nigam LLP

Veer Narayan, VP Projects and Head Operation-Rlys,
Tata Projects Ltd.

12:00 **Expediting arbitration: Strategies to reduce resolution time from years to months**

- Simplify arbitration processes and documentation requirements to expedite proceedings
- Conduct pre-hearing conferences to clarify issues and streamline the arbitration schedule
- Set clear deadlines for submissions, hearings, and decisions to accelerate the resolution process

Basudeb Biswas, Zonal Litigation Lead,
Godrej Properties Ltd.

12:30 **Statutory compliance for construction contracts - construction law and other related laws**

- Ensuring adherence to OSHA standards in construction sites
- Compliance with local, state, and federal environmental regulations
- Following employment standards, wage laws, and worker's rights
- Abiding by local zoning laws and obtaining necessary permit

13:00 **Luncheon**

14:00 **Panel Discussion: Anticipating and evaluating potential consequences of changes, additions, and removals of work within the contract through proactive assessment**



- Understanding factors like - Cost impact, schedule impact, cost and schedule impact and no impact
- Brief identification and calculation for the intensity of the variation
- Developing capacity towards effective submission and negotiation for a timely closure

Panelists:

Aniruddha Kumar, Sr. Vice President | Head-Business Development & Tendering, **Kalpataru Projects International Ltd.**

Basudeb Biswas, Zonal Litigation Lead,
Godrej Properties Ltd.

Avinash Gupta, President Projects,
Signature Global

Shashank Vachher, Legal Counsel,
NBCC (India) Ltd.

15:00 **Collaborative contracting in the construction industry**

- Distribute risks and rewards equitably among all parties involved
- Foster collective decision-making processes to enhance project outcomes
- Ensure all parties have aligned goals and objectives to promote project success

15:30 **Top 2 conference takeaways!**



Join this session to gain valuable insights from your conference peers as they share their top two takeaways from the event, highlighting key learnings and actionable strategies they plan to implement in their respective organisations

16:00 **Closing remarks and end of conference**

SPEAKER PROFILES



Aniruddha Kumar, Sr. Vice President I Head-Business Development & Tendering, Kalpataru Projects International Ltd.

Aniruddha Kumar is heading the Business Development and Tendering department of the Railways Business Unit at Kalpataru Projects International Limited (KPIL). In this role, he is responsible for getting business in Railway and Urban Rail sectors in Indian and Global markets.

He manages the overall business cycle from lead generation to contract signing. A civil engineer with a qualification in Construction Management from NICMAR and Consultancy Management from BITS, Pilani and more than 30 years of experience in the field of contract management, arbitration & claims, tendering, business development and project management in railways, hydropower, thermal power, roads and highways, buildings & factories, institutional projects and other infrastructure projects with special focus on contract management and tendering. He has onsite experience in executing high-value projects in India and overseas. In the last 18 years, he has gained rich experience in dealing with more than 50 clients from different backgrounds covering government departments, PSUs, state government departments, State PSUs, Private bodies etc.



Arvindh Gupta, Senior Counsel, Fluor Corporation

Arvindh has more than 19 years of varied Global experience leading various projects across complete life cycle. Having started his career from litigation and thereafter gaining experience as a Transactional side with various national and international law firms.

Arvindh is currently working with Fluor Corporation in its New Delhi office. Arvindh is the Asia Pacific regional counsel, leading the legal support on various business pursuits in Lump Sum/ Reimbursable environment. Arvindh regularly deals with various National Oil Companies in the region. Arvindh's area of expertise includes drafting, negotiating, reviewing, and finalizing various project documents and developing strategic solutions for long-term business needs by anticipating complex issues, challenges and opportunities. Arvindh also leads in local management(s) for setting-up/ managing various corporate entities and providing legal support on corporate structuring including setting up joint ventures (both incorporated/unincorporated). Arvindh is exposed to working across jurisdictions and dealing with varied aspects of the engineering services business including renewable energy, Carbon Capture, and hydrogen projects. Arvindh has lived and worked in USA, Japan, etc. during the span of his career. Collaborating with vertical and horizontal functions such as business management, sales, corporate risk, commercial, finance, treasury, procurement, logistics, commercial strategies on strategic and legal issues. Lead and concluded contract negotiations for various business contracts with varied legal, technical complexities. Work across lifecycle of Project(s) (with diverse teams ranging from sales, risk, treasury, to operations) from the initial bidding stage to closure of the Contract.



Avinash Gupta, President Projects, Signature Global

Avinash Gupta is the President of Projects at Signature Global, where he leads the construction of luxury real estate projects. With nearly three decades of experience, he has held senior roles at major companies including M3M, IREO, EMAAR MGF, Reliance, Siemens, and Maruti.

Avinash graduated with honors in Civil Engineering from IIT Roorkee in 1993 and holds a PG Diploma in Construction Management. He has extensive expertise in managing end-to-end construction processes, from procurement and contracts to planning and budgeting. Avinash is skilled in executing complex projects that meet high standards of quality, safety, and sustainability. His experience spans civil and electrical works, HVAC, interior design, and optimizing resource utilization. Known for his strategic planning and problem-solving abilities, Avinash has a track record of implementing cost-effective solutions, driving efficiency, and enhancing project outcomes.



Basudeb Biswas, Zonal Litigation Lead, Godrej Properties Ltd.

Basudeb started his career in 2010 in the Chambers of Mr. R. Basu Chowdhury (who is now a Judge of the High Court at Calcutta), and over the next 5 years, worked primarily with real estate developers and entities involved in the infrastructure industry. Basudeb has also represented several State Governments and Maharatna and Miniratna

PSUs in matters pertaining to land acquisition, mining and excavation, infrastructure construction and EPC contracts, amongst others. Basudeb has also represented the PSUs in varied business lines in matters pertaining to energy, transactions, IBC and Companies Act, labour and employment disputes. After relocating to New Delhi in October, 2015, Basudeb worked with the Serious Fraud Investigations Office, and thereafter has represented organisations like MNGL and GAIL in energy disputes, BHEL and other Maharatna and Miniratna companies in international arbitrations and contractual disputes. Alongside, Basudeb continued to work with prominent players in the real estate industry in matters of land acquisition, purchase / lease, title due diligence exercises, advising on acquisition and transaction strategies and negotiations, and in associated consumer and RERA disputes / claims. Along with the above, Basudeb regularly steered disputes arising out of construction and infrastructure contracts and transactions. Over the last 2 years, Basudeb has been consulting with Godrej Properties Ltd., to spearhead and streamline its litigation portfolio across its East-West Zone, where Basudeb is steering several arbitrations (cumulatively, over ₹2,600 Crs.), as also title disputes, and also works first-hand in conducting title due diligence exercises, drafting definitive documents, negotiations pertaining to real estate developments, liaising with government departments and authorities, and other works as required by the business from time to time. Basudeb primarily works with laws related to : Real Estate and Land Laws, Construction and EPC Disputes, RERA and Consumer Litigation, Commercial Litigation and Arbitration, Labour Disputes, IP and Data Privacy, and Legal Metrology.



Chitra Rentala, Partner, Disputes, Trilegal

Chitra is a Partner at Trilegal and focuses on complex commercial litigation, insolvency, white-collar criminal defense and investigation and arbitration. She has a wide range of experience and regularly advises and represents Indian and multinational corporations before various courts and tribunals in India. Notably, she has advised and successfully represented a successful resolution applicant in the first ever corporate insolvency resolution process of a non-banking financial company. She also regularly advises and represents Indian and multinational corporations and HNIs before Central and State investigative authorities, including Central Bureau of Investigation, Enforcement Directorate, Economic Offences Wing and State Police, in sensitive investigations. In addition to this, she regularly conducts anti-bribery and anti-corruption training workshops for Indian and multinational corporations.



Keshav Singhal, Head- Environment & Sustainability, Noida International Airport

Keshav comes with a rich and diverse experience in ESG, Sustainability Disclosures, Decarbonization, Circularity, Net Zero, Digitalization, and Green Supply Chain. He has worked in both public and private industries across various sectors, including consulting, oil & gas, retail, FMCG, finance, and aviation. Currently, he heads the

Environment & Sustainability vertical at Noida International Airport and steering Net Zero efforts. The Noida International Airport is committed to achieving Net Zero by 2030. Before joining Noida International Airport, Keshav led ESG Transformation at Capri Global Capital Limited. He also served as the ESG Leader at Pernod Ricard India, where he accelerated the Sustainability & CSR agenda, including developing roadmaps, implementing programs, assessing impacts, establishing governance mechanisms, and Green Supply Chain Programs. Keshav also worked at Hindustan Petroleum Corporation Limited, a Maharatna Oil & Gas Government of India Enterprise, where he played a key role in advancing the ESG agenda across the company. He has also been awarded for getting recognized as Under 40 Sustainability Star award CorpStage, Sustainability Leader of the Year and instrumental in various working groups in Sustainability.

SPEAKER PROFILES



Mohit Rohatgi, Partner, Disputes, Trilegal

Mohit is a partner in our dispute resolution practice. With over 10 years of experience, he has gained the reputation of being "extremely professional with very good technical skills" (Benchmark Litigation Asia-Pacific 2021 Rankings). Mohit leads a team of specialist lawyers focusing on high-stake litigations, arbitrations, corporate

criminal disputes, and strategic advisory. He represents a wide range of clients across several sectors, including infrastructure, TMT, hotels, and defence. Mohit also has an established counsel practice and argues regularly in the Supreme Court of India, High Courts, NCLT, NCLAT, ATFE (PMLA and FEMA), Special Courts (CBI and ED), etc. Earlier this year, he successfully argued a major Indian financial institution's plea in a preliminary hearing before the Supreme Court headed by the Chief Justice of India (https://www.business-standard.com/article/companies/sc-notice-to-cbi-on-piramal-capital-housing-finance-plea-to-quash-fir-123022600100_1.html). Mohit's corporate criminal disputes and white-collar crime practice involves representing clients in domestic and cross-border criminal prosecutions and investigations relating to issues of anti-corruption, anti-bribery, anti-money laundering, economic fraud and employee misconduct. His expertise includes assisting corporations and their key management in investigations of law enforcement agencies such as CBI, ED, DRI, etc. Mohit has been involved in India-related investigations of Italy, France, Brazil, the UK, the USA, Singapore and Bangladesh. He helps clients effectively deal with arrest warrants, look-out circulars, Interpol red corner notices, and requests made under MLAT, Extradition Treaties, UNCAC, and Reciprocity of Assurance. On the arbitration front, Mohit is currently leading multiple domestic and international arbitrations, including an arbitration relating to the construction of a World Bank (IBRD) funded hydroelectricity power project for claims over USD 70 million. Mohit represents some of India's largest civil construction companies in their infrastructure and construction arbitrations. He has also advised on investment arbitrations under bilateral investment treaties involving India, Libya, Mauritius, Singapore, and Bangladesh.



Nishant Nigam, Partner, Goswami and Nigam LLP

Mr. Nigam is the co-founding partner at Goswami and Nigam LLP. He possesses a Masters Degree in International Arbitration and Litigation from University College London and has been practicing as a legal practitioner for over 17 years while providing legal consultancy and services to various Companies and

Organisations. Over the years he has represented Clients during commercial Arbitrations both International as well as Domestic in institutional and ad-hoc proceedings. He has also represented Government Companies and Authorities as a Special Counsel/Retainer Counsel in Arbitration matters. Mr. Nigam is a Member of the Chartered Institute of Arbitrators and other similar professional bodies. During his tenure as an arbitration practitioner, he has super specialized in the field of construction arbitration and has represented PSUs, large infrastructure and construction companies on a pan India basis in construction disputes both before Courts as well as arbitral tribunals. He has authored articles for leading international law journals on construction laws and also presented papers at construction law seminars frequently. In recognition of his expertise and experience he has been recognized by Business World Legal as top lawyers under the age of 40 for the year 2021 and has been chosen by Forbes India in their Legal Powerlist for the year 2022"



Raj Kumar, AVP- Projects, DLF Ltd.

Mr. Raj Kumar is a seasoned Civil Engineering professional with over 30 years of experience in Project and Contract Management. He holds an M.Tech in Civil Engineering and an MBA in Finance from MDU, Rohtak. Throughout his career, he has managed large-scale commercial, residential, hotel, and urban infrastructure projects,

including metros, highways, and bridges. Mr. Kumar has worked with some of India's leading construction and real estate companies, including L&T, Shapoorji Pallonji, DLF, and Unitech Ltd. Notably, he has held senior positions such as Head of Contracts for Unitech Ltd (Delhi NCR), Head of Operations (North) at Shapoorji Pallonji Construction Material Group, and Project Management Head for North India at Kalpataru Ltd. He also served as BU Coordinator and Regional Contracts Manager at L&T's Metro Business Unit. Currently, he is the Assistant Vice President (AVP - Projects) at DLF Ltd, managing multiple residential, commercial, and retail projects. Some of his major accomplishments

include the management of DLF Cyber City SEZ (2.1 million sq. ft.), the conception of the Mall of India (10 million sq. ft.), the IGI Airport T3 Terminal finishes, and prominent infrastructure projects like the Delhi Metro and the Nizamuddin and Narmada bridges. Mr. Raj Kumar hails from New Delhi and is currently settled in Gurugram. In his free time, he enjoys playing cricket, reading, and continuously learning and sharing knowledge.



Rajib Routray, Vice President-Company Secretary & Head-Legal, IL&FS Engineering and Construction Company Ltd.

Experienced Head of Legal & Company Secretary with a demonstrated history of working with various corporates in Real Estate, Manufacturing, Solar & EPC businesses. Skilled in Legal Compliance, Due diligence matters, contract and litigation managements, Joint Ventures, and Legal Advice. Strong inter personal skill with in dept legal acumen with formal background as a fellow member of Institute of Company Secretaries of India, New Delhi.



Raman Iyer, Cluster Head – Projects (Thane), Runwal Developers Pvt. Ltd.

Raman comes with over 27 years of experience in Real estate development management, PERE Funds, Investment & Asset management who has diversified experience in managing prestigious mega construction projects within schedule & budget with improving profitability of assigned projects by establishing effective project delivery processes & by realigning team focus. His diverse experience covers delivering projects in almost all industry sectors like Mixed Used Developments, Commercial, High-End Retails, Residential & Industrial. He also has wide exposure to the international best practices in the construction industry and has attained industry knowledge & experience in delivering multiple full life cycle green field large scale developments. With his exposure of having worked in a multiple stakeholder delivery environment & requirements, he brings in the required insight on the various growth sector, technology, investments, and different delivery models. He has proven skills in managing construction activities including value engineering, time schedule management and coordination for site activities within schedule; effectively designing the Projects Control System suitably scaled to the specific complexity of the projects. He is an expert in making strategic decisions and providing leadership and direction to project team towards successful project completion.



Ravi Sankar Jonnalagadda, President- Commercial & Contracts, GMR Group

Ravi Jonnalagadda is 'Group Chief Procurement Officer' (GCPO) for GMR Group managing Procurement, Contracts and Claims for various businesses in GMR group including Airports, Energy and Infrastructure verticals. Ravi is based out of the Corporate office in Delhi. Ravi earlier worked with a state government PSU in erstwhile combined Andhra Pradesh State and then worked for reputed infrastructure companies in India as SBU head and also worked overseas. Ravi has 35+ years of hands on experience, having worked in India, Australia and Dubai. Ravi is a Civil Engineer with MBA, LLB, M. Phil and PGADR apart from LDP from IIM/ Bangalore. He is Chartered Civil Engineer from Engineers Australia and is RPEQ. Ravi is pursuing his Doctorate in HRM. Ravi has strong exposure to Global Procurement, Supply Chain Management, Construction project management, Commercial Management, Contracts management and Claims management. Ravi Jonnalagadda is regular participant in half marathons in and around Delhi and is a recognised Chess player

SPEAKER PROFILES



Sanjiv Kapoor, Director Contracts Management,
Fluor India

Sanjiv Kapoor is Civil Engineering Graduate, passed out in 1988 from NIT Kurukshetra with Honors. Sanjiv Kapoor is having more than 36 years of experience in the construction industry and particularly in Contract Management, Sanjiv is having experience of three decade. Sanjiv has worked with Reliance, Punj Llyod,

Kazstory group, Gammon and now working with Fluor corporation at Gurgaon. He is working as Director Contract and very good acumen of all types of contracts. During his different work tenure he has handled project related with client PTFI Indonesia Project SAG#3 & CuCl, LNG Canada, Microsoft Hyperscale 200 MW Data Center, BPCL, HPCL, ONGC, HMEL, IOCL, Reliance Industries, Reliance Infocomm, Jindal Group, NPCIL, NHAI, State PWD's, GAIL and related field of Metal & Mining, Renewable Energy, Oil & Gas Refineries, Chemicals, Petrochemicals, Infrastructure projects.



Shashank Vachher, Legal Counsel,
NBCC (India) Ltd.

Shashank Vachher is a seasoned Legal Counsel at NBCC (India) Ltd., with extensive experience representing both domestic and international businesses, including multinational corporations and small enterprises, in various legal forums. His expertise spans across sectors, and he has successfully handled legal matters

before the Supreme Court of India, as well as other courts and tribunals across the country. Specializing in litigation and corporate law, Shashank offers a broad range of legal services to industry verticals. His approach is centered on delivering practical, innovative, and effective legal solutions to his clients and empaneled industries. Known for his proficiency in scrutinizing, inspecting, and advising on all legal matters, he excels in legal research, leadership, communication, and formulating strong arguments. Shashank also has considerable expertise in regulatory compliance, ensuring that corporations meet legal requirements while safeguarding their intellectual property, confidential information, and critical data. His comprehensive understanding of data privacy, intellectual property rights, and cyber and information technology law makes him a trusted advisor for businesses navigating complex legal landscapes.



Shubha Singh, General Counsel,
JBM Group

Shubha Singh is the General Counsel at JBM Group, with over 20 years of multifaceted legal and strategic experience. Known for her proactive and results-oriented approach, Shubha has held significant roles in strategic planning, project management, corporate governance, and legal compliance. She has successfully managed

diverse functions including stakeholder management, secretarial responsibilities, litigation, and regulatory adherence. Previously associated with ATS Infrastructure

Limited, Shubha managed a broad spectrum of responsibilities ranging from strategy planning and execution to legal advisory on compliance with RERA, whistleblower policies, and sexual harassment prevention. She is recognized for her expertise in providing practical legal solutions, managing intellectual property portfolios, and safeguarding organizational interests through strategic litigation and trademark registrations. Throughout her career, Shubha has optimized processes, boosting efficiency and increasing sales by 15%. Her efforts have also led to a 25% reduction in operational risk and a 20% reduction in company expenses by promoting out-of-court settlements. Additionally, she has successfully managed loan documentation and fund-raising initiatives, securing critical financial resources through strong relationships with banks and financial institutions.



Suraj Chopra, HOD Procurement & Contracts,
Worldwide Realty

Suraj is a seasoned professional with 22 years of expertise in Vendor Management, Material Management, Procurement, and Contracts within the Real Estate industry. He currently serves as the Head of Procurement & Contracts at Worldwide Realty, a business unit of the MDLR Group. Suraj has played a pivotal role in managing

extensive projects, including industrial, residential, and affordable housing developments across 172 acres in Manesar. His proficiency lies in implementing cost-saving measures, executing projects from inception to completion, and managing material procurement with a strong focus on quality and efficiency. Throughout his career, Suraj has held key positions at Hero Enterprises, Experion Developers, Wave Group, and other prominent real estate firms, contributing to the success of numerous large-scale projects. He holds an MBA from IIMM, a graduate degree from Delhi University, and a Diploma in Computer Application, with extensive experience in SAP and ERP systems.



Vikas Goel, Senior Partner,
Singhania & Partners LLP

With over 28 years of experience, Vikas leads the firm's Dispute Resolution Practice, representing clients in the Supreme Court of India, various appellate tribunals, and High Courts in numerous national and international arbitration and litigation matters. Renowned for his expertise in corporate litigation, infrastructure arbitrations, commercial disputes, debt recovery, labor disputes, bankruptcy, and insolvency, he brings exceptional appellate skills, practical business insight, and in-depth knowledge of state courts to achieve cost-effective client outcomes. In recognition of his contributions to dispute resolution, he was honored by the Atal Smriti Memorial, with the award presented by BJP National Vice President Shri Shyam Jaju.

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Law Senate is an expert law firm in the field of arbitration and related litigation with offices in Delhi and Mumbai, with an elaborate experience handling around 300 arbitrations. With an impeccable track record and a team of seasoned legal experts, we provide comprehensive and tailored legal solutions to clients across a diverse range of industries. Our firm's extensive experience in handling infrastructure and construction arbitration sets us apart, as we have successfully represented clients in complex cases involving highways, airports, power projects, tunnel projects, Oil & Gas and rail projects. Our strong team includes experienced lawyers as well as technically qualified domain experts.

Arbitration is an integral part of our practice, and we have successfully navigated various types of contracts, including EPC contracts, Design and Build Contracts, concession agreements, joint venture contracts, supply contracts, service contracts and item rate contracts. Our deep understanding of the intricacies of these contracts enables us to provide effective representation and strategic advice to our clients.

At Law Senate, we have gained a strong reputation for handling both institutional arbitrations and ad hoc arbitrations seated in India, UAE, Hong Kong, and Singapore. Our expertise in navigating different arbitration forums and jurisdictions allows us to effectively advocate for our clients' interests in a globalized business environment.

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Goswami & Nigam is a boutique Law Firm with specialized focus and expertise in Alternative Dispute Resolution, Company Law and Corporate Advisory, Foreign Direct Investment, Cross Border Transactions, Intellectual Property Laws, Commercial Laws, Real Estate Law, Employment and Labour Laws and Consumer Laws.

Centring its actions on its ethos, "doing the right thing with integrity", the firm strives to foremost, and always, focus and deliver on "Client Welfare & Justice". Having offices across Delhi-NCR and Chandigarh, the Firm has been instrumental in providing legal assistance and representations to its numerous Clients, across multi-jurisdictional environments.

The firm has, since 2023, expanded its footprint to the UAE market, by opening two offices in Dubai and RAK. By providing high-end legal consultancy services to its clients, the firm is striving to set new benchmarks for services in the entire industry.

Goswami & Nigam, for its efforts and success, has been recognized and ranked by many domestic and international publishing companies, such as:

- The 'Legal 500' ranked Goswami and Nigam LLP in 2023 as a leading firm for its Dispute Resolution practice in the National Capital Region.
- The 'Legal 500 (Legalease) Asia-Pacific' (2022 edition) as "Firms to Watch" in the area of 'Labour and Employment';
- The 'Benchmark Litigation, Asia Pacific' (2022 edition) in the areas of 'Commercial and Transactions' and 'Labour and Employment';
- The 'Asialaw' (2022 edition) for its 'Real Estate' practice, and;
- The 'Asian Legal Business' as "India Firms to Watch 2021".

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Founded in 1999 by Mr. Ravi Singhania, Singhania & Partners LLP (S&P) has grown into one of India's most esteemed full-service law firms, with offices in Delhi, Hyderabad, and Bengaluru, along with a global network of partnerships. Renowned for delivering innovative, high-quality legal solutions, S&P has garnered recognition from leading international publications for its ranked practices in Arbitration, Litigation, Employment, Project Finance, Corporate & Commercial, and Intellectual Property Rights. With a team of over 100 professionals, including 17 partners and 60 advocates, we offer strategic advice and representation across diverse forums, including Courts and Tribunals. Our core practice areas span domestic and international arbitration, Insolvency & Bankruptcy, M&A, IP Litigation, and Consumer matters.

As we celebrate 25 years of excellence, we continue our commitment to empowering clients with results-oriented solutions and setting new standards in the legal profession.

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Inventicon stands for Industries + Events + Ideas + Concepts. Inventicon Business Intelligence is the end result of a decade long effort by the founders in the space of business information. We develop sector focused informational conferences and training workshops. Our conferences revolve around current scenarios and opportunities in the global market place and provide timely opportunities for solution providers to meet their target market and for end users to take back key learning and experiences. Our events act as a point of convergence for senior industry professionals who strive for innovation, strategy and commercial drive. Delegates can expect to hear from industry's best practitioners, get in direct contact with regulators and stimulate high level discussions with peers. The training portfolio is dedicated to developing skill sets around complex workplace and functional issues as they need constant honing. Our in-house training offerings are particularly useful for companies who prefer a customized agenda.

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